

## **Product Manager (Irvine, California)**

Everguard is seeking a Product Manager to oversee all activities relating to researching, designing, and marketing our industrial safety solutions. This role will report to the VP, Product Management and will also work with engineering, operations, sales, and marketing teams. This position is based at our office in Irvine, CA. Relocation is not provided.

### **Duties and Responsibilities**

- Help oversee the design and planning of how to market and promote products
- Develop product requirements documentation and work closely with engineering to ensure full understanding and/or technical limitations
- Define and create product marketing documentation, including presentations, customer facing collateral, internal training, and sales collateral
- Conduct competitive assessment for the markets we sell into (construction, metals, shipping)
- Conduct and lead market analysis and research
- Provide upper management with analyses and reports as requested
- Review and work with Operations team on inventory levels and 3<sup>rd</sup> party ordering schedules to maintain product availability
- Conduct research to get ideas for products and services
- Work with customers on feature requests, updates, and other product related issues as needed.
- Support sales team as needed.
- Other duties or projects as assigned.

### **Qualifications and Requirements**

- Bachelor's degree required, MBA is a plus
- At least 2 years' experience as a product manager or equivalent
- Deep understanding of IoT
- Understanding of software development and/or computer vision process
- Excellent writing skills
- Self-starter and a "can-do" attitude is a must

Relocation will not be provided for this position.

Starting salary ranges from \$80,000 - \$90,000. Bonus plan provided based on company and individual goals.

Paid time off, medical, dental, vision, and 401K provided.

### **About Everguard**

Everguard's mission is to protect companies' most important assets — their people — with the first truly proactive solution dedicated to industrial safety. Their Industrial Health and Safety platform utilizes artificial intelligence (AI) and sensor fusion driven by technologies that include edge computing, computer vision (CV), real-time location system (RTLS), wearables and others. Everguard's Senti360™ solution provides proactive interventions to help prevent and avoid industrial accidents and the billions of dollars in fees and lost-time incidents they cause.